# BUSIN SS EXCHANGE



Vol 39, Edition 18 Weekly Publication July 20, 2023

# NCC applauds signing of history infrastructure package

By New California Coalition (NCC)

California is on its way to boosting job creation and ushering in a clean construction boom, thanks to Gov. Gavin Newsom's freshly signed plan to accelerate development and maximize \$180 billion in infrastructure investments over the next decade.

Business and community leaders united by the nonpartisan New California Coalition (NCC) celebrated Newsom's signing of his infrastructure streamlining bills in Sacramento. Swift and thoughtful execution of Newsom's plan will help California meet ambitious climate goals, repair and replace aging infrastructure, create an estimated 400,000 good-paying jobs and expedite environmental planning.

The package includes a "shot clock" that limits the duration of lawsuits filed under the oftabused California Environmental Quality Act (CEQA) targeting water, transportation, clean energy and other vital infrastructure projects. It mirrors a solution the New California Coalition included in its 10-Point Plan for Housing Affordability following months of statewide polling. Permitting and record keeping reforms



Gov. Newsom announced a new clean energy initiative to the applause of workers. (photo: Governor's Press Office)

in Newsom's package will also accelerate construction of new homes amid the state's housing shortage emergency.

"Today is a happy day for the New California Coalition because passage of Governor Newsom's infrastructure package ensures a brighter tomorrow for everyday Californians worried about access to safe drinking water, affordable clean energy, quality roads and good jobs. Let's get to work building big things faster now!" said Tracy Hernandez, NCC Co-Leader and Founding CEO of the Los Angeles County Business Federation "BizFed."

"We thank Governor Newsom for his bold leadership in getting this historic infrastructure package across the finish line. We're particularly excited to partner with the Newsom administration on creating semiconductor manufacturing jobs. This package will supercharge California's ability to secure federal funding unlocked by the CHIPS and Science Act," said Jim Wunderman, NCC Co-Leader and President/CEO of the Bay Area Council.

Continued on page 9

# California Accelerates Housing Production in Five Cities and Counties

[ Article originally appeared in www.gov.ca.gov ]

Governor Gavin Newsom announced that Long Beach, Moreno Valley, Santa Rosa, Sonoma County, and the Town of Windsor have been designated as Prohousing communities. Through this designation, these jurisdictions are now eligible for funding incentives and additional resources through a state grant program designed to speed housing production. To date, a total of 27 California communities are now designated as Prohousing.

Why it matters: To meet the needs of Californians and address our state's housing crisis, each local jurisdiction must take accountabil-

ity to build their share of housing. To tackle this challenge, decades in the making, it will take a concerted effort between state and local leaders in partnership with nonprofits, advocates, and developers to enact Prohousing policies.

What Governor Newsom said: "Every city and county across California needs to work together to tackle the state's housing crisis. Rather than evade their duties, these communities are committed to rolling up their sleeves and building more housing, faster. We are putting the needs of Californians first and seeing to it that more housing gets built throughout the state."

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 Jurisdictions that earn the Prohousing Designation have demonstrated a commitment to enacting policies to accelerate housing production. They have shown themselves to be partners with the state in combating the housing crisis. These partners recognize that increasing the availability of housing statewide is critical to bettering the quality of life for all Californians, and to ending homelessness.

"Expanding housing opportunities is critical for the social and economic well-being of working Californians, families with children, older adults, and people exiting homelessness," said Business, Consumer Services and Housing Agency Secretary Lourdes Castro Ramírez. "Under Governor Newsom's leadership, we have provided more tools and incentives than ever before for communities to design policies and programs to build more housing in the right places. Congratulations to the five jurisdictions announced today. They join 22 others that have done the hard work to remove barriers to housing so that homes can be created that are accessible to all Californians.3

Communities that earn the Prohousing Designation receive incentives such as additional points or other preferences in the scoring of competitive funding programs administered by the Department of Housing and Community Development (HCD), giving them an advantage over other jurisdictions.

"Creative efforts to enhance state and local partnerships are essential to meeting ambitious and necessary state housing goals," said HCD Director Gustavo Velasquez. "We recognize today local governments that are breaking down barriers to affordable housing — and reward those good actors with incentives to enhance the work they are already doing."

The Prohousing Designation Program was established by the 2019-20 Budget Act, as part of a package of support, incentives, and accountability measures to help California meet its goal of building 2.5 million homes by 2030, with at least one million of those homes affordable to people at lower income levels.

For more information about the Prohousing Designation Program, please visit https://www.hcd.ca.gov/

SOURCE: www.gov.ca.gov/2023/07/14/california-accelerates-housing-production-in-five-cities-and-counties/



# **ACCESS TO CAPITAL**

# Apply for a small business grant after you complete a training

[Article originally appeared in https://sf.gov]

#### What to do

#### 1. Check that your business is eligible

- Business must operate and be registered in San Francisco
  - Registration is not required for licensed home-based childcare providers
- Business earned less than \$5 million gross revenue from most recent tax return
- Business has less than 100 employees
- Businesses who received funding from Business Training Grant Phase 1 must complete an additional 12 hours of training, submit an updated business plan, and be applying for a higher\* award amount.

\*Businesses and business owners that already received funding through Business Training Grant Phase 1 are not eligible to reapply for the same grant award. Businesses who received the \$15,000 Business Training Grant award are not eligible for the \$10,000 or \$25,000 awards below. Businesses and business owners cannot receive awards from both Business Training Phase 2 and Storefront Vacancy Grant. If you are uncertain of your eligibility, please email investsf@sfgov.org.

# 2. Check which award you qualify for

### \$5,000 - No Storefront

- Must not be operating from a storefront
- Home-based, office-based, and catering businesses are eligible
- Street vendors that have a street vending permit are eligible

# \$10,000 - Mobile Vending License

- Must have a mobile vending license at the time of application
- Must sell goods or provide services out of a vending unit such as a motor vehicle, cart,
- Mobile vending unit should be compliant with existing government codes
- Cannot be home-based or office-based

# \$10,000 - Shared Storefront

Business sells retail products, prepared food, or services in a shared commercial storefront in San Francisco



# Image by https://sauconsource.com

- Business must submit a signed and executed lease agreement of at least one year for a shared commercial storefront at the time of application
- Caterers are eligible for this award as long as they have a lease agreement
- Cannot be home-based or office-based

# \$10,000 - Businesses with a current lease (less than 12 months)

- your commercial storefront lease is month-to-month or you have less than 12 months remaining at the time of application, you are eligible for a \$10,000 award
- Submit a copy of their current signed and executed lease agreement at the time of ap-

Cannot be home-based or office-based

# \$25,000 - Businesses with a current lease (12 months or more)

- Business must have at least 12 months remaining in their commercial storefront lease agreement at the time of application
- Submit a copy of their current signed and executed lease agreement at the time of ap-
- Cannot be home-based or office-based

# \$50,000 - Additional Commercial Storefront **Expansion**

Business has at least 12 months remaining on one or more of their current commercial lease agreements in San Francisco at the time of application

- Business signed a minimum 3-year\* commercial lease for their additional storefront location in San Francisco on or after January 1, 2023. Must submit at time of appli-
- The additional storefront must be at a different address
- Cannot be home-based or office-based
- The lease must be for a minimum of 3 continuous years. Leases that are less than three years with the option for renewal do not qualify.
- \* For storefront grants, the storefront must be ground floor, open to the public during regular business hours, and commercially zoned.
- \*\* The lease must be for a minimum of 3-continuous years. Leases that are less than three years with the option for renewal do not qualify for any of the grants above.

# 3. Check if your business is ready to apply

- Complete 12-hours of pre-qualified training after July 1, 2022 and receive a certificate of completion from the training provider before you apply
- Attend a 2-hour Small Business Resource Webinar before you apply
- Download and complete this business plan. If you need help, contact the organization where you completed your training.

# 4. Gather information about your business

# Before you apply, you will need:

- Your Business Account Number (BAN) If you don't know it, you can look it up. If you don't have a BAN yet, you can register your business to receive one.
- Licensed home-based childcare providers do not need to register their business or have a BAN to apply.
- Your family size and household income. We will use this to determine if your household is low-income
- Family size: We will ask you how many people are in your family. A family is a single person or a group of people who live together.

Continued on page 9

President & CEO: Gerald W. Johnson

vvv@sbeinc.com

**Production Manager:** nvo@sbeinc.com

Diversity Outreach Manager rvivanco@sbeinc.com

Umer Farooq umer@octadyne.com Chervl Hentz

SBE Northeast & Louisiana Business Journa Leslie McMillan

**Contact Info:** 

Small Business Exchange, Inc. 1160 Battery Street East, Suite #100 · San Francisco, CA 94111 Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

# **CALIFORNIA CERTIFICATIONS**

CA DOT UCP DBE #5988 • CA DGS SBE #11641 SF Minority-Owned LBE Certification #CMD072513300 **Los Angeles Metro** 

EDITORIAL POLICY-The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday. Copyright © 2023 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

JULY 20, 2023 - JULY 26, 2023 SMALL BUSINESS EXCHANGE 3



# **CALIFORNIA SUB-BID REQUEST ADS**



Is requesting quotes from certified and qualified **DBE** (**MBE** and **WBE**) Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

## SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

# Morena Pipeline, San Diego, CA Bid No. K-23-2169-DBB-3-C

California State Water Resources Control Board - Drinking Water State Revolving Fund (DWSRF):

	MBE*	WBE
Construction	2%	1%
Supplies	1%	1%
Services	1%	1%
Equipment (Combined in above)	1%	1%
	Supplies Services	Construction 2% Supplies 1% Services 1%

Note: MBEs and WBEs must be certified by EPA, SBA, DOT or by state, local, Tribal, or private entities whose certification criteria match EPAs in order to be counted toward MBE/WBE accomplishments. MBEs and WBEs are part of the larger universe of DBEs.

## REVISED BID DATE: July 27, 2023 at 2:00 p.m.

**All Quotes Due Prior** 

Sukut Construction, LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



P.O. BOX 100 Folsom, CA 95763

Phone: (916) 351-0457 Fax: (916) 351-1674

Contact: Farzad Rahmany

 $\textbf{Email:} \ \underline{\textbf{Farzadr@srco.com}} \ \textbf{\&} \ \underline{\textbf{estimating@srco.com}}$ 

Sub-Bids Requested From DBE, MBE, WBE, SBE, SBRA, LSAF & HUB Subcontractors & Suppliers for:

OWNER: CITY OF SANTA CRUZ WATER DEPARTMENT FELTON DIVERSION PIPELINE EMERGENCY REPAIR PROJECT, CWO# 2023-006

<u>BID DATE: AUGUST 10, 2023 @ 2:00 PM</u>
\*ADDENDUM NO.1 ISSUED JULY 10, 2023

Trades Solicited: Traffic Control, Demolition, Clear and Grub, Aggregate Supply, Concrete Supply, Precast Concrete Supply, Dewatering, Erosion Control & Pipe Supply.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



Is requesting quotes from certified and qualified DBE (MBE, WBE, SBE, SBRA, LSAF, Hub Zone)
Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

## **SUPPLIERS**

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals,
Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials,
Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

Harvest Water Franklin / Eschinger Pipeline Project, Elk Grove CA Contract Number #6023

BID DATE: July 26, 2023 at 11:00 a.m.

**All Quotes Due Prior** 

Sukut Construction, LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704

**Contact: Rick Welshiemer** 

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

# **SKANSKA**

Subcontractor/Supplier Bids/Proposals Requested Owner: California Department of Transportation Caltrans Contract Number: 11-2T3434 Bid Due Date: August 16, 2023-12:00 PM DBE -23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the:

FOR CONSTRUCTION ON STATE HIGHWAY IN SAN DIEGO COUNTY IN CHULA VISTA FROM PALOMAR STREET OVERCROSSING TO 0.5 MILE NORTH OF BONITA ROAD UNDERCROSSING
In District 11 On Route 805

Plans & Specs can be accessed and download online at:
Caltrans Website: https://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php
Skanska's Planroom: https://app.buildingconnected.com/projects/64ad6dae8455030048ab007f/bid-packages
Submit Bids to: bids.socal@skanska.com

General Work Description: Soundwalls, widen freeway, structures, landscape and electrical.

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Construction Area Signs, Traffic Control System, Temporary Fuel, Temporary Water, Temporary Barricades, Temporary Fencing, Temporary Erosion and Sediment Control, Temporary Storm and Water Pollution Control, Concrete Drilling, Structural Concrete, Masonry, Metals, Joint Sealants, Traffic Signage, Electrical, Aggregate Base Courses, Clearing and Grubbing, Excavation, Structural Excavation, Backfill, Concrete Slope Protection, Drives Piles, Concrete Piles, Grinding of Concrete Paving, Pavement markings, Chain Link Fences and Gates, Retaining Walls, Manholes, Delineators, Concrete Pipe, Trucks, Sweepers, Guardrail Systems, Sound Wall Extension, Bridge Removal, Cable Railing, Fiber Optic Cable Systems, Camera Systems, Concrete (Ditch Lining), Reinforced Concrete Pipe, Hot Mix Asphalt, PVC Pipe, Landscape and Irrigation Systems, Treated Wood Waste, CIDH Piling, Concrete Barrier, Road Signs.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation in your quotation as it will be evaluated with your price. To assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360

Lead Estimator: Dan Hirsh • Email: bids.socal@skanska.com



# **CALIFORNIA SUB-BID REQUEST ADS**



Requests quotes from qualified and certified DBE/SBE Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate on the following Project:

BART Silicon Valley Phase II Extension Program Contract Package 2 (CP2) Tunnel and Trackwork OWNER: Valley Transportation Authority (VTA) CONTRACT NO.: V20221

PROJECT DESCRIPTION: The Project includes a 5-mile-long tunnel, extending from the terminus south of the re-cently opened Berryessa/North San José Station, through downtown San José along Santa Clara St., to the planned Newhall Maint Facility in the City of Santa Clara.

PROJECT LOCATION: Santa Clara County, CA

BID DUE DATE: July 21, 2023, by 5 PM PT
SUBMIT QUOTES VIA: BuildingConnected
POINT OF CONTACT: KSTJV@Kiewit.com
PRE-BID MEETING: July 6, 2023 (Online) PROJECT WEBSITE: www.KSTJV.co

KSTJV seeks Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) businesses for the following scopes under Early Works Package 3C (EWP 3C)

- Sheet Piles Furnish & Install
- Reinforcing Steel Furnish & Install
- Haul & Dispose of Spoils (Class I. II. III)
- Soundwall Furnish & Install
- Vertical Post-Tensioned Anchors (Deep)
- Steel Fabrication (Large and Small)
- Ready Mix Concrete
- Concrete Pumping

- Formwork Design & Supply
- Organic Removal
- Supplies: Pumps, Hoses, Pipes
- Supplies: Mass Concrete Monitoring (Thermocouples, readout displays)
- Supplies: Concrete Vibrators, Screeds, Grout Pumps
- Supplies: Ventilation Hard Line Duct, Fans
- Supply SOE Steel (Steel Pipe Struts, Steel Walers, Sheet Piles)

Non-DBE firms are encouraged to contract with a group of lower tier DBE/SBEs or individual DBE/SBEs.

Plans are available through BuildingConnected (BC). If your company is interested in bidding any of the scopes listed above, please visit <a href="www.KSTJV.com">www.KSTJV.com</a> and fill out the Bidders List at the bottom of the page. From there, KSTJV will align the company capabilities to the bid packages. If there is a match, your company will be invited into the bid dashboard of the relevant bid package.

Subcontractors must possess & provide valid current California Contractor's License and DIR Registration numbers

Compliance to federal requirement includes, but is not limited to:

- Clean Water State Revolving Fund (CWSRF) requirements
- American Iron and Steel (AIS) requirements
- Build America Buy America (BABA) requirements
- Davis-Bacon Act and California Prevailing Wage requirements
- Disadvantaged Business Enterprises (40 CFR Part 33)

All successful bidders must comply with the Project Labor Agreement. Further information will be provided in the bidding documents If you have any questions, please contact us at KSTJV@Kiewit.com



**REQUEST FOR Sub-Proposals from Certified DBE Firms** 

Project Name: Washington Blvd Stormwater and Urban Runoff Diversion Project (PR-000) & Median Improvements (PS-020) Project No. 2325 Owner: City of Culver City Public Works

DRF Goal: 10%

Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors): Landscaping, Electrical, Dewatering, Striping & Signage, Traffic Control, Surveying, Minor Concrete, Street Lighting, Shoring, Asphalt Paving, Temp. Fencing, Painting & Coatings, Water Treatment Testing, Cold Planing/ Grinding, Sawcutting/Coring, Trucking.

(Suppliers): Waterworks (Valves, PVC, HDPE), Homa Submersible Centrifugal Pump, Pretreatment Unit, Aggregates, Low Flow Discharge Pump, Reay Mix, RCP, Traffic Control, VCP, BMPs, Geotextiles, Misc. Construction Items, Crash Cushion, Precast Concrete Storage System, Flow Meter, Misc. Metals

# Project Scope:

Culver City completed a redesign that will shorten the underground storage system to be installed along Washington Boulevard. The underground storage system will only be installed between Costco's east and west driveway entrances/exits. The remaining underground storage system will be placed along the west side of Glencoe Avenue north of Washington Blvd. The project consists of installing landscape center meridians.

# BID DATE: August 3rd 2023 at 3PM (PDT)

REYES CONSTRUCTION, INC. State License Number 507561 1383 South Signal Drive, Pomona, CA 91766 Phone: 909-622-2259 • Fax: 909-622-3053 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance

Plans, Specifications, and Contract requirements can be viewed online at no cost here 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com

2) Planetbids- https://pbsystem.planetbids.com/portal/39483/bo/bo-detail/106705

3) Via Sharefile-please send an email request to estimating@revesconstruction.com

Please e-mail Quotes to: Estimating@revesconstruction.com

The Small Business Exchange for DEI

Advertise

• ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business

- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation

For more info contact Valerie Voorhies at vvv@sbeinc.com



**REQUEST FOR Sub-Proposals from Certified DBE Firms** 

Project Name: Imperial Avenue Bikeway Solicitation No. SOL1040580 Owner: SANDAG DBE Goal: 22%

(Subcontractors): Street Sweeping, Clear & Grub, Cold Mill Asphalt, Asphalt Paving, Slurry Seal, Minor Concrete, Minor Concrete Structures, Fencing & Railing, Guardrail, Electrical, Traffic Signal, Quality Control, Surveying, Reinforcing Steel, Landscape & Irrigation, Signage & Striping, Traffic Control, Demolition, Trucking & Disposal, Sawcutting, Joint Sealer, Tree Removal.

(Suppliers): Waterworks, Aggregates, Asphalt, Ready Mix Concrete, RCP, Trench Drain w/ Grates, Detectable Warning Tiles, Skate Stoppers, Traffic Control (Material), Steel Pipe Casing, Bike Racks, Curb Systems & Channelizers, Boulders, BMP Materials, Bioretention Soli Media (BSM), Signage, Concrete Formliners ( Architectural Treatment), Misc. Construction Items, Misc. Metals.

The work consists, in general, of constructing an approximate 3.5-mile of on-street bikeway, through Southeastern San Diego, along Imperial Avenue from 17th Street to 47th Street with a connection to J Street in Downtown via 22nd Street from Imperial Avenue to L Street, L Street from 22nd Street to 20th Street, 20th Street from L Street to J Street, and J Street from 20th Street to 17th Street. Proposed features include restriping, buffered and protected bike lanes, bendouts, bus islands, curb extensions and other traffic calming measures.

Work includes, but is not limited to, controlling for water pollution; traffic control; erosion control, clearing and grubbing; curb, gutter, and sidewalk work; roadway excavation; imported borrow; asphalt work; landscaping; wayfinding signage; pavement markings and signage; street lighting; trenching and backfill for storm drain installation, a 2-inch gas line relocation; retaining wall with pedestrian-scale lighting; traffic signal modifications; roadway striping and procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and specifications. For the SWPPP, this project is a Risk Level 2.

#### BID DATE: August 15th 2023 at 2PM PST/PDT

REYES CONSTRUCTION, INC. State License Number 507561 1383 South Signal Drive, Pomona, CA 91766 Phone: 909-622-2259 • Fax: 909-622-3053 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no cost here: 1) Via iSqFt – please send an email request to <u>estimating@reyesconstruction.com</u>

2) BidNet Direct- <a href="https://www.bidnetdirect.com/solicitations/open-bids">https://www.bidnetdirect.com/solicitations/open-bids</a>
3) Via Sharefile- please send an email request to <a href="mailto:estimating@reyesconstruction">estimating@reyesconstruction</a>

Please e-mail Quotes to:  $\underline{Estimating@reyesconstruction.com}$ 

ANVIL BUILDERS INC. 1550 Park Ave. Emeryville, California 94608 Phone: 415-285-5000 • Fax: 415-285-5005

Request for LBEs Subcontractors and Suppliers for

Project: San Antonio Pump Station Motor Control Center Replacement and Seismic Retrofit Contract No: WD-2862

Bid Date: Thursday, August 3, 2023 • Bid Time: 2:00 PM

The objective of the project is to replace the motor control centers and appurtenant equipment, and seismically upgrade the San Antonio Pump Station in Sunol, California. The work is to be performed in Alameda, California. The Engineer's estimate is \$7,000,000.

Seeking all trades (but not limited to): Clearing & grubbing, demolition, earthwork, erosion control, fence, flatwork, landscape, piles-CIDH, rebar, shotcrete, survey, aggregate, ready mix, and other required work and

Plans. specifications, and requirements can be requested by using the link below or by contacting our office. A confidentiality agreement form is required, please be sure to include this with your request.

https://webapps.sfpuc.org/bids/BidDetail.aspx?bidid=4440

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005

Requesting Project Assistance from DBE/MBE/WBE/SBE business enterprises:

DMZ Builders is bidding on the following project as a Prime Contractor and is seeking DBE/MBE/WBE subcontractors and vendors to assist with the project by submitting quotes for their trades or products Project: Train Control System Modernization Program Enabling Works

Contract: 49GH-135

Owner: San Francisco Bay Area Rapid Transit District (BART)

<u>Bid Date: August 8, 2023 @ 2:00pm</u>

Services Needed:

Construction Survey, Construction Area Signs, Traffic Control, SWPPP, Temporary Erosion Control, Site Security, Janitorial, Trucking, Earthwork, Clearing & Grubbing, Sitework, Drainage, Underground Utilities, Fencing, Concrete Coring, Concrete Foundations, Reinforcing, AC Paving, Low Voltage Electrical, Train Control, Quality Control, Testing.

Plans and specifications are available to interested firms via BART's on-line procurement portal or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment.

DMZ Builders is a union contractor. Subcontractors must provide their active CSLB license number and DIR registration number with their quote. Subcontractors will be required to execute DMZ Builders standard subcontract terms and conditions, available for review upon request, and meet insurance requirements, including waiver of subrogation. Subcontractors, at DMZ's discretion, may be required to provide payment and performance bonds for 100% of the subcontract value. DMZ will reimburse bond premium at actual cost, not to exceed 2.0%. The project requires paying prevailing wages and submitting certified payrolls. All subcontractors must sign BART's project stabilization agreement prior to participating in the project.

For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, or any other coordination required for the project, please contact Jeremiah Kent by phone at (925) 826-5387, by fax at (925) 826-5766, or by e-mail at estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide the work into economically feasible packages and intends to cooperate with all qualified firms seeking work on the project.

DMZ BUILDERS

4070 Nelson Ave, Ste. A • Concord, CA 94520 Phone (925) 826-5387 • Fax (925) 826-5766 An Equal Opportunity Employer

JULY 20, 2023 - JULY 26, 2023 SMALL BUSINESS EXCHANGE 5



# CALIFORNIA SUB-BID REQUEST ADS



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **DBEs** for the following project:

Agency: Sacramento County

Franklin Blvd Bridge Replacement Over Lost Slough and Alta Mesa Road Bridge Replacement Over Laguna Creek Contract #4391

Engineer's Estimate: \$14,382,960 ~ DBE Goal: 22%; Working Days: 200

NEW Bid Date: 7/27/2023 at 2:00pm via Addendum 6

Email all Quotes/Proposals to estimating@brosamerwall.c

itted quotes/proposals must include: Current <u>CSLB License Number, DIR Registration Number</u>, Annual Gross Receipts, Years in Business and if applicable DBE Certification Number

\*\*Quotes/Proposals need to be received by 10:00am on bid day\*\*

CONTACT: Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd. Suite 300. Walnut Creek. California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all ems of work type listed here, including but not limited to: Asbestos Containing Material (ACM): Bridge Removal; Class 2 AB; Clearing & Grubbing/Tree Removal; Cold Plane Asphalt Concrete Pavement; Construction Area Signs; Drive Pile/Dynamic Pile Monitoring; Drop Inlets; Fencing; Temporary High Visibility Fence; Field Office Trailer; Furnish Precast Prestressed Concrete Slab; HMA Paving; Hydroseeding; Earthwork; Joint Seal; Land Surveyor; Landscaping; Lead Compliance Plan; Minor Concrete(Gutter); Misc. Metal(Bridge): Native Tree Construction Protection/Arborist; Object & Payement Markers; Paint Existing Bridge Rails; Precast Concrete Bat Habitat; Preconstruction Photographs; Project Information Sign; Quality Control Plan; Railings & Barriers (California ST-75 Bridge Rail; Cable Railing; Transition Railing; Alternative In-Line Terminal System; Quadguard); Rebar (Bridge; Headwall, Retaining Wall; Headed Bar Reinforcement); Roadside Signs; Roadway Excavation; Rock Slope Protection; Storm Drain(Reinforced Concrete Pipe; Headwall; Flared End Section); Striping; Structural Concrete (Bridge, Bridge Polymer Fiber, Bridge Footing, Headwall, Retaining Wall); Structure Excavation/Backfill (Bridge & Retaining Wall); SWPPP; Water Pollution Control; Temporary Creek Diversion/Water Diversion; Temporary Fencing; Traffic Control/Traffic Control Plan; Treated Wood Waste. Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Iten

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell via the contact information above

Plans and specifications can be accessed for free at the Sacramento County website:

rement.opengov.com/portal/saccounty/projects/37372 or they can be viewed at our office located at  $1777\,Oakland\,Blvd\,Suite\,300, Walnut\,Creek, Ca.\,94596.\,B\&W\,will\,also\,make\,the\,project's\,plans\,\&\,specs\,available\,electronically.\,Please$ email estimating@brosamerwall.com for a free online link. Sacramento County Standard Construction Specifications may be downloaded at www.saccountyspecs.saccounty.gov. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms  $seeking\ work\ on\ this\ project.\ Subcontractors, Dealers/Suppliers\ and\ Brokers\ please\ provide\ your\ designation\ code\ to\ us\ on\ or\ before$ July 21, 2023.



1520 Fourth Street • Berkeley, CA 94710 hone: 510-526-3424 • FAX: 510-526-0990 Contact: Donat Galicz and Jason Martin

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**District Parking Lot** Hayward, CA
Alameda County Office of Education REVISED BID DATE: August 10, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Temporary and Permanent Construction Materials, Survey, SWPPP, Street Sweeping, Water Trucks, Tree nporary Fencing, Sawcutting, Cold Plane, Lime Treat, Storm Drainage, Electrical, Miscella Concrete, Landscape and Irrigation, Fencing and Gates, Slurry Seal, Striping and Signage, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) and Jason Martin (510-809-3432 jmartin@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding or please see the following site for information: http://www.sba.gov/content/contractors. isit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



An Equal Opportunity Employer is requesting quotations from all qualified Professional Services, Sub-Contractors, Material Suppliers and Trucking including certified **DBE** for the following project:

#### CALTRANS

10-1F1804 - Rte 4 in Stockton at Various Locations from 0.3 Mile East of Route 4/5 Separation to 0.4 Mile West of Route 4/99 Separation ~ 10-SJ-4-R16.0/R19.4 ~ Project ID 1016000077 – San Joaquin County General Description of Work: Bridge work, concrete barrier, and install ramp meter system. Engineer's Estimate: \$26,000,000 ~ 380 Working Days ~ DBE Goal: 21%

Bid Date: August 10, 2023, at 2:00 PM uotes/Proposals to estimating@brosam

All submitted quotes/proposals must include,
current CSLB License Number, DIR Registration Number, and if applicable DBE Certification Number.

\*\*Quotes/Proposals need to be received by 10:00am on bid day\*\*

CONTACT: **Debby Pannell** Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269 • estin

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to: Abandon Culvert; AC Dike; AC Grinding; Aggregate Base; Alternative Pipe Culvert; Bar Reinforcing Steel/Rebar; Bridge Removal; CABLE Railing; Clean & Paint Steel Soldier Piling, Clearing & Grubbing; Concrete Barrier; Construction Area Signs; Corrugated Steel Pipe; Demolition; Electrical; Erosion Control; Fencing; Hazardous Waste Collection & Disposal; HMA Paving; Imported Borrow; Joint Seal; Landscaping; Asbestos Compliance Plan; Hazardous Waste Collection & Disposal; HMA Paving; Imported Borrow; Joint Seal; Landscaping; Assestos Compilance Plan; Lead Compliance Plan; Maintaining Existing Traffic Management System Elements During Construction; Minor Concrete; Misc. Iron & Steel; Paint & Stain Concrete; Pile Driving; Drilling; Plastic Pipe; Precast Concrete Exposed Aggregate Panel; Prestressing Concrete Cast-in-Place; SWPPP; Ramp Metering System; Refinish Bridge Deck; Refinish Concrete Surface; Reinforced Concrete Pipe; Remove Culvert; Remove Inlet; Roadside Signs; Roadway Excavation; Slope Paving (Concrete & Stamped Concrete); Street Sweeping; Structural Concrete; Temporary Concrete Barrier; Thermoplastic Traffic Striping & Marking; Traffic Control. Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement, 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email our Estimating Department.

Plans and specifications can be accessed for free at the Caltrans website: https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-proj 10-1F1804. B&W will also make the project's plans & specs available electronically.

Please email <a href="mailto:estimating@brosamerwall.com">estimating@brosamerwall.com</a> for a free online link.

Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 4, 2023

# EMCOR Services

Mesa Energy

14450 Doolittle Drive San Leandro, CA 94577 • Office: (510) 670-1690 Project: HVAC Energy Efficiency (C-20 License), San Francisco, San Mateo, Santa Clara, and Alameda Counties Project # JOC-100

Owner: SFPUC

Bid Date: July 27th, 2023 @ 2:00 PM

We will require bids to be submitted by July 26th @ 2:00 PM

We are requesting quotes from all qualified and registered City of SF LBE's (Small Local Diverse Business Enterprises) who are registered with the California Department of Industrial Relations (DIR) for the following scopes of work: Steam Fitting Equipment and Supplies; General Engineering Construction; Hazardous Materials Handling; Insulation and Acoustical Construction; Proprietary Equipment(s) / Special Material(s) to Match Existing

# **Project Description:**

A Job Order Contract ("JOC") is an indefinite quantity contract pursuant to which the San Francisco Public Utilities Commission may accomplish a series of projects with a single, competitively bid contract awarded before the projects are identified. Contractors bid an adjustment factor to pre-set unit prices. Work is accomplished by issuing Task Orders to the successful contractor during the two-year term of the contract. The work is to be performed in San Francisco, San Mateo, Santa Clara, and Alameda Counties. The Local Business Enterprise (LBE) subcontracting requirement is 8.00%. The LBE subcontracting requirement can only be met with CMD certified San Francisco Micro and Small-LBEs. SFPUC-LBEs cannot be counted towards meeting the LBE subcontracting requirement(s)

Mesa Energy Systems, Inc. will bond the entire project Project information, including plans and specifications can be found at  $\underline{https://webapps.sfpuc.org/bids/BidDetail.aspx?bidid=4439} \ or \ by \ contacting: \underline{zblake@emcor.net}$ Mesa Energy Systems Inc. is an Equal Opportunity Employer License #611215

# **Diversity Equity Inclusion**

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completedated and timed reporting, customized to match client needs.



# **CALIFORNIA SUB-BID REQUEST ADS**



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Harvest Water Franklin/Eschinger Pipeline Project **Owner: Sacramento Regional County Sanitation District** Bid Date: July 26th, 2023 @ 11:00 a.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

AGGREGATES,ASPHALT,CONCRETE MATERIAL,SLURRY,LOW DENSITY CELLULAR GROUT, PIPE SUPPLIERS, PRECAST MATERIALS, AC OILS, APSHALT GRINDING 7 FULL DEPTH ROADWAY RECLAMATION, CATHODIC PROTECTION, CONSTRUCTION AREA SIGNS, ELECTRICAL-BUILDING, ENVIRON-MENTAL SERVICES, EROSION CONTROL, FENCING, GEOTECH ENGINEERS, HYDROSEEDING, FUSIBLE HDPE PIPE, MICROTUNNELING, REINFORCING STEEL, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, VIBRATION MONITORING, WELDED STEEL PIPE, TRUCKING, PAINTINGS/COATINGS.

### **Project Description:**

The project includes approximately 10 miles of large diameter (66"-16") recycled water pipeline.

Engineers Estimate: \$104 million

Project information, including plans & specifications can be found by the City's website: Public Purchase website, www.publicpurchase.com/gems/srcsd,ca/buyer/ public/home

Or by contacting: <a href="mailto:estimating@mountaincascade.com">estimating@mountaincascade.com</a>

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your respons

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



### **Mountain Cascade Inc.**

555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: CP330 Monterey Pump Station Upgrades and CP331 Seaside Pump Station Upgrades Project **Owner: Monterey One Water** 

Bid Date: July 27th, 2023 @ 3:00 p.m.

THIS IS AN ELECTRONIC BID-PLEASE HAVE ALL QUOTES IN BY 12:00PM TO ENSURE YOUR QUOTE HAS BEEN RECEIVED AND REVIEWED

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

AGGREGATES, PIPE SUPPLIERS, DRAINING SYSTEM PIPE SUPPLIERS, PRECAST MATERIALS, STORM DRAIN SYSTEM PIPE SUPPLIERS, BYPASS PUMPING, ELECTRICAL-BUILDING, REINFORCING STEEL, MISC. METALS, DOORS/STORE FRONT DOORS/GLAZING, ACOUSTICAL, PAINTING/COATINGS, PUMPING PLANT ELECTRICAL EQUIPMENT, DRAINAGE PUMPING EQUIPMENT, STEEL PIPE, HVAC/MECHANICAL

# **Project Description:**

Woks includes on both pump stations replacement for the four dry pit pumps, HVAC equipment replacement and modifications, replacement of main electrical gear.

Engineers Estimate: \$12 - \$14 million

Project information, including plans & specifications can be found by contacting:

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



**Mountain Cascade Inc.** 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: 7760 Facility - Wide Water Systems Improvements Project Owner: City of San Jose
Revised Bid Date: August 10, 2023 @11:00 a.m.

THIS IS AN ELECTRONIC BID-PLEASE HAVE ALL QUOTES IN BY END OF BUSINESS DAY 07/26/23 TO **ENSURE YOUR QUOTE HAS BEEN RECEIVED AND REVIEWED** 

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIAL, LOW DENSITY CELLULAR GROUT, PIPE SUPPLIERS, PRECAST MATERIALS, STEEL TANKS, PUMPING PLANT ELECTRICAL EQUIPMENT, DRAINAGE PUMPING EQUIPMENT, ELECTRICAL-BUILDING, HVAC/MECHANICAL, MASONRY, REINFORCING STEEL, SHORING & UNDERPINNING SUBS, ACCESS DOORS/DOORS & HARDWARE, ASBESTOS & HAZARDOUS MATERIALS ABATEMENT, PAINTINGS/COATINGS, PLUMBING, ROOFING/FLAT SINGLE MEMBRANE TPO TYPE, DRAINING SYSTEMS PIPE SUPPLIERS, MISC. METALS, CONCRETE, STORM WATER SYSTEMS PIPE SUPPLIERS, STEEL PIPE. GENERATORS/SWITCHGEAR.

The project includes, but not limited to, pumping stations, buried and exposed piping, demolition of existing structural, mechanical and electrical and appurtenances, excavation backfill and compaction and associated electrical and controls hardware and software programming.

# Engineers Estimate: \$48 million

 $Project\ information, including\ plans\ \&\ specifications\ can\ be\ found\ \underline{https://www.biddingo.com/sanjose}\ or\ by\ project\ information, including\ plans\ \&\ specifications\ can\ be\ found\ \underline{https://www.biddingo.com/sanjose}\ or\ by\ project\ proj$ contacting: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

# **Jacobs**

Jacobs has been selected as the Design-Build Contractor for the Donald C. Tillman (DCT) Advanced Water Purification Facility (AWPF). Jacobs would like to invite all interested businesses including local, disadvantaged, minority, small and women-owned businesses (DBE, MBE, SBE, WBE) to submit a Statement of Qualifications.

Jacobs is soliciting Statement of Qualifications for the following supplier package: DCS Integrator with a due date of August 21, 2023.

To learn more about the DCT AWPF project and to gain access to the prequalification documents, we invite you to contact Kelly Vorenkamp at the follow email: Kelly.Vorenkamp@Jacobs.com



# REQUEST FOR QUALIFICATION (RFQ) and RFQ's FROM LBABE/LIABE/SBE/VSBE RFQ Period: 07/19/2023 – 08/01/2023

Turner Construction Company (Turner) is seeking RFOs for the following Trade Packages for: **Oakland International Airport** 

M101 Roof Repair
Approximate Construction Value: \$1,472,500
Owner: Port of Oakland

#### Project Description:

Project Description:

Roofing repair project intended to ensure positive drainage in the valleys between the existing concrete vaults of this structure adding new foam insulation and roofing. Project will also apply polyurea liner in the existing roof drainage system to address existing leaks and corrosion. Selected portion of flat roofs and related roof drains will be similarly repaired. The scope of work includes Concrete, Rough Carpentry, Roofing/Flashing, Firestopping, Drywall, Painting, Plumbing, HVAC and Electrical work. Plumbing work includes adding new AquataFlex 506\* pipe coating at existing pipes.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the prequalification information and are not pre-qualified will not be allowed to bid the project.

\*Subcontractors must certify with the pipe coating manufacturer as a qualified installer in order to be qualified for this project

#### PREQUALIFICATION OF PROSPECTIVE TRADE PARTNERS:

Prequalifications are to be submitted online via <a href="https://www.turnerconstruction.com/subcontractors">https://www.turnerconstruction.com/subcontractors</a>. In addition to the online Prequalification, the documents listed below will need to be provided by the trade partner. Contact Gabrijela Warburton, gwarburton@tcco.com for more information.

- Port of Oakland Certifications: Local Business Area Business Enterprise (LBABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (SBE) & Very Small Business Enterprise (VSBE).
- Include your Department of Industrial Relations Certificate.

(Note: For trades submitting multiple packages, please pre-qualify for each trade package.)

Turner is seeking RFQs for the following trade packages:

BID PKG	TRADE PACKAGE DESCRIPTION	EST VALUE
01.00	General Requirements	\$146,000
03.30	Concrete	\$26,000
06.10	Rough Carpentry	\$22,000
07.50	Roofing/Flashing	\$842,000
07.84	Firestopping	\$13,000
09.21	Drywall	\$16,500
09.91	Painting	\$11,000
22.00	Plumbing	\$279,000
23.00	HVAC	\$61,000
26.00	Electrical	\$56,000

Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE, Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE, 20% SBE and 10% VSBE goal for this project. Persons claiming local busineses states shall apply to the Social Responsibility Division at least seven (7) business days before the bid or proposal due date for certification as a local business and return the application with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be completed at https://srd.portofoakland.com/index.aspx by clicking on "Register New Company?", completing all required fields to create a new company, followed by completing all fields (i.e. Main Info, Contacts, Profile, NAICS Codes, Trucking, Doc/Supp D, Site Visit) in the application and submitting to the Port for review.

Local Hiring Goals: Contractors are required to make a good faith effort to reach the following hiring goals.

- Overall: 50% of all hours are to be worked by Local Impact Area (LIA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LIA consists of the cities of Oakland, Alameda, San Leandro and Emeryville.
- o Failing that, 50% of all hours are to be worked by Local Business Area (LBA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LBA includes all cities not mentioned above in Alameda and Contra Costa Counties.
- ntice: 20% of all hours, on a craft-by-craft basis, are to be worked by apprentices.
- o 100% of all apprentice hours are to be worked by LIA residents, if such apprentices are available, capable and willing to work on covered projects. Failing that, 100% of all the apprentice hours are to be worked by LBA apprentices.
- o  $\,25\%$  of apprentice hours shall be worked by Disadvantaged Workers 1, if available.

• New Hire: General contractor and/or its subcontractor must hire at least 1 New Hire Apprentice 2 (NHA) for the first \$1M of construction bid value. For each additional \$5M (beyond the first \$1M), at least 1 additional New Hire Apprentice shall be hired. Each NHA must work at least 500 hours, unless waived by Social Justice Committee.

Contractors can obtain up to half credit towards the above goals by utilizing LIA apprentices "off-site" (i.e., non-MAPLA projects). Contractors using lower tiered subcontractors are responsible for ensuring their compliance with the local workforce hiring goals. The goals apply to contractors at all tiers who work on MAPLA covered projects.

Social Justice Fund: The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) contains a provision (Section 6.4) that requires contractors to pay into the Social Justice Labor Management Cooperation Trust Fund. Contractors shall pay thirty cents (\$0.30) per hour worked or paid into the Social Justice Trust Fund established.

\*Payment and Performance Bonds may be required. Please direct all questions to Gabrijela Warburton <u>gwarburton@tcco.com</u>

JULY 20, 2023 - JULY 26, 2023 SMALL BUSINESS EXCHANGE 7



# CALIFORNIA SUB-BID REQUEST ADS



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontract quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE),
Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

City of San Diego Morena Pipeline Bid No. K-23-2169-DBB-3-C Revised Bid Date: July 27, 2023 at 2:00 p.m.
Engineer's Estimate: \$ 45.9 Million Outreach: DBE/ MBE/WBE
Senior Estimators: Ben Sebat (562) 928-6111 Fmail: hsebat@warasic.co

#### W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Demolition, Asphalt Cap Paving, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Striping, Welding, Install 12", 15", 16" & 36" Pipeline including Appurtenances, Furnish Welded Steel Pipe, Furnish Waterworks Supply, Furnish Aggregate, Traffic Control Signs & Equipment, Cathodic Protection, Trucking & Disposal, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, CCTV, Traffic Control Plans / Engineering, Equipment Rental, Camera Inspection, Shoring Equipment

#### **NAICS Codes:**

237110, 237310, 238110, 238190, 238210, 238910, 238990, 331110, 334290, 484110, 532490, 541330, 541690, 562910

Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, dow from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: <a href="https://www.dropbox.com/scl/fo/62dsmpacyemtlcwnwvkcz/h?dl=0&rlkey=g61cyookpk8v9s550yeeekl6q">https://www.dropbox.com/scl/fo/62dsmpacyemtlcwnwvkcz/h?dl=0&rlkey=g61cyookpk8v9s550yeeekl6q</a>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request.

W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBBE / WBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements in solidate in format unexpress. ments is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Small Local Business Enterprises (SLBE) and Emerging Local Business Enterprises (ELBE)

City of San Diego ntezuma/Mid-City Pipeline Phase 2 and 70th Alvarado to Saranac Sidewalk Bid No. K-23-1821-DBB-3-C-C
Bid Date: August 2, 2023 @ 2:00 PM
Engineer's Estimate: \$ 44.4 Million Outreach: SLBE/ELBE
Senior Estimator: Ben Sebat
Phone: (562) 928-6111 Email: bsebat@warasic.com

# W.A. Rasic is requesting bids for the following trades and/or material supplies:

Furnish Aggregate Supply, Asphalt Paving, Asphalt Slurry Seal, Striping, Tunnel – Bore & Jack, Tunnel – Microtunnel, Concrete Flatwork, Welding, Cathodic Protection, Electrical, Fiber Optic Conduit, Ground Treatment, Furnish Asphalt Supply, Furnish Ready Mix Supply, Furnish Welded Steel Pipe, Furnish Waterworks Supply, Trucking, Equipment Rental, Archeological / Native American Monitoring, Paleontological Monitoring, Community Liaison, Landscaping

# **NAICS Codes:**

212321, 237310, 237990, 238110, 238190, 238210, 238910, 324121, 327320, 331210, 332996, 484110, 532412, 541690, 541820,

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, download ing them from the City of San Diego's Planet Rids Portal or by utilizing the following FTP Link https://www.dropbox.com/scl/fo/t4a4z159cjy5r5z56992k/h?rlkey=2rr8iolzp4r4vkznwzrce99fs&dl=0

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each SLBE, ELBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of SLBE and ELBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 3.0%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE),
Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE),
A Small Business in a Rural Area (SBRA), A Labor Surplus Area Firm (LSAF),

A Historically Underutilized Business (HUD) Zone Small Business Concern or a concern under a Successor Program.

Sacramento Regional County Sanitation District

Harvest Water
Franklin / Eschinger Pipeline Project
Bid Date: July 26, 2023 @ 11:00 AM
Engineer's Estimate: \$ 104 Million Outreach: DBE/ MBE/WBE/SBE/SBRA/LSAF/HUD
Senior Estimators: Ben Sebat (562) 928-6111 Email: bsebat@warasic.co

#### W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Full Depth Reclamation, Asphalt Cap Paving, Sawcutting, Potholing, Microtunneling, Striping, Welding, Install 16' – 30" HDPE Pipeline including Appurtenances, Furnish Welded Steel & HDPE Pipe, Furnish Waterworks Supply, Furnish Sand & Gravel, Furnish Ready Mix Concrete and Asphalt, Batch Soil Cement Slurry On-Site, Traffic Control Signs & Equipment, Inspection Services (Compaction / Welding), Cathodic Protection, Trucking & Disposal, Environmental Exclusion Fencing, Survey, Geotechnical Instrumentation & Monitoring, Dewatering, Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment

#### NAICS Codes:

212321, 237110, 237310, 237990, 238190, 238210, 238910, 238990, 324121, 326122, 327320, 331110, 484110, 532490, 541330, 541370, 541380, 541990

Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the Sacramento Regional County Sanitation District or by utilizing the following FTP link: <a href="https://www.dropbox.com/scl/fo/d6azphpx6yagsdbf9av5w/h?dl=0&rlkey=szolgh7qbi2kt0zrgg7zvtdhb">https://www.dropbox.com/scl/fo/d6azphpx6yagsdbf9av5w/h?dl=0&rlkey=szolgh7qbi2kt0zrgg7zvtdhb</a>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request.

W.A. Rasic will consider each DBE, MBE, MBE, SBEA, LSAF, and HUD quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation.

W.A. Rasic also encourages a consortium of DBE, MBE, WBE, SBEA, LSAF, and HUD firms when a contract potion is too large to handle individually and to subcontract with DBE, MBE, WBE, SBRA, LSAF, and HUD firms whenever possible. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.0%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.c ESTIMATOR: GARRY DAY An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

TREASURE ISLAND CITYSIDE WATERFRONT PARK - (REBID) Treasure Island Street Improvements, Sub Phase 1B, 1C & 1E Small Business Enterprise Goal Assigned is 41% OWNER: TREASURE ISLAND DEVELOPMENT GROUP

1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: AUGUST 15, 2023 @ 5:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers' quotation for the following types of work including but not limited to:

CONSTRUCT CITYSIDE WATERFRONT PARK COMPLETE AND IN ACCORDANCE WITH THE PLANS, SPECIFICATIONS AND ALL OTHER DOCUMENTS IN THE PROVIDED DROPBOX LINK. SCOPE OF WORK INCLUDES SURVEYING, WATERLINES (LPW & RW), STORM DRAINAGE, SANITARY SEWER, LANDSCAPING, IRRIGATION, ELECTRICAL, CONCRETE PAVING, STRIPING, FENCING & PARK FURNISHINGS.

THERE WILL BE A NON-MANDATORY PREBID MEETING ON WEDNESDAY, JULY 19, 2023 @ 1:30 PM AT THE SECOND FLOOR CONFERENCE ROOM, BUILDING 1, SUITE 216, TREASURE ISLAND

Plans and specifications may be reviewed and downloaded from the Dropbox site at

https://www.dropbox.com/scl/fo/u3ro506o1yatzqzrpdi9x/h?dl=0&rlkey=kwbduamrzc25r0urrvnse1iza

Information is also available on the City and County of San Francisco's website at <a href="https://sftreasureisland.org/contracting-ticd">https://sftreasureisland.org/contracting-ticd</a>  $Email\ bids\ to\ \underline{gday@desilvagates.com}\ to\ the\ attention\ of\ Estimator\ Garry\ Day.\ \ If\ you\ have\ questions,\ please\ email.$ 

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

# Businesss Exchange



- Can find:
- **Subcontractors**
- Vendors
- Suppliers



You can reach a **Diverse Audience** 



Advertise vour

- Sub-Bid Request Ads
- Public Legal Notices
- Fictitious Business Name Statement (also known as a DBA Statement)
  - Job Listings (Classified ad)
  - Upcoming events or seminars



# **BUSINESS TOOLKIT**

# 10 Tips

Make Sure Your Contractor Measures Up



- 1 Hire only state-licensed contractors.
- 2 Check a contractor's license number online at www.cslb.ca.gov or by calling 800.321.CSLB (2752).
- 3 Get at least three bids.
- **4** Get three references from each bidder and review past work in person.
- Make sure all project expectations are in writing and only sign the contract if you completely understand the terms.
- 6 Confirm that the contractor has workers' compensation insurance for employees.
- **7** Avoid paying more than 10% down or \$1,000, whichever is less.\* Avoid paying in cash.
- **8** Avoid letting payments get ahead of the work.
- **9** Keep a job file of all papers relating to your project, including all payments.
- **10** Avoid making the final payment until you're satisfied with the job.

\* There is an exception to this rule for about a dozen contractors who have filed a blanket performance and payment bond with the Registrar. This information is noted on the contractor's license detail page on CSLB's website.



www.cslb.ca.gov • CheckTheLicenseFirst.com

800.321.CSLB (2752) 13P-075/0816



# **SPANISH VERSION**

# 10 Consejos

Para Asegurar Que Su Contratista Sea Una Persona Calificada



- 1 Solamente emplee a contratistas con licencias de la Directiva Estatal de Licencias para Contratistas.
- 2 Verifique el número de licencia en línea por www.cslb.ca.gov o llame al 800.321.CSLB (2752).
- **3** Obtenga por lo menos tres ofertas.
- **4** Obtenga tres referencias de cada postor y usted mismo revise el trabajo pasado.
- Asegúrese que todas las expectativas del proyecto están escritas y no firme el contrato hasta que usted comprenda todos los términos completamente.
- 6 Confirme la póliza del seguro de compensación al trabajador, y pregunte si el seguro de responsibilidad cubre cualquier daño a la propiedad.
- 7 Nunca pague más de un 10% del depósito o \$1,000, la cantidad que sea menos.\* No pague con dinero en efectivo.
- 8 No pague por adelantado.
- **9** Mantenga un archivo de todos los documentos relacionados a su proyecto, incluso un registro de los pagos realizados.
- 10 No haga el pago final hasta que usted esté satisfecho con el trabajo.

\* Hay una exepción a esta regla para algunas un docena de contratistas que presentan al Registrador de Contratistas una fianza especial para la protección del consumidor (conocido en inglés como "blanket performance and payment bonds.") Esta información se nota por la página detallada de la licencia del contratista en el sitio Web del la CSLB.



# DIRECTIVA ESTATAL DE LICENCIAS PARA CONTRACTISTAS

www.cslb.ca.gov • CheckTheLicenseFirst.com 800.321.CSLB (2752) 13P-075a/0816 OSP



JULY 20, 2023 - JULY 26, 2023 SMALL BUSINESS EXCHANGE 9



# **PUBLIC LEGAL NOTICE ADVERTISEMENTS**



#### GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for RFP No. 2023-D-039, INSURANCE ADVISOR AND BROKERAGE SERVICES. Interested Proposers must submit proposals by way of upload to

the District's Procurement Portal: https://ggbhtd.bon-firehub.com by Friday, 08/15/2023, at 4:00 p.m., PT.

Requests for modifications or clarifications of any requirement must be submitted in writing by Friday, 07/28/2023, at 4:00 p.m., PT.

The RFP Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the documents:

1) Go to the District's Procurement Portal: https://ggbhtd.bonfirehub.com.

2) Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.

3) Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this RFP, please contact Dodie Goldberg, at dgoldberg@goldengate.org.

/s/ Dodie Goldberg, Senior Buyer

Dated: 07/11/2023

7/20/23

CNS-3719966# SMALL BUSINESS EXCHANGE

# **UCI Health**

UNIVERSITY OF CALIFORNIA, IRVINE

REQUEST FOR QUALIFICATIONS (RFQ) ADVERTISEMENT FOR BIDS

Under the guidelines of CA PCC 10510.4 – 10510.9, the UC Irvine Medical Center (UCIMC) is soliciting Statements of Qualifications from qualified firms/individuals to provide Project Management services at the Medical Center campus in Orange, CA for the B1A, AHUs 5, 6, 7 & 8 Replacement, related HVAC projects and Outpatient Clinic projects.

The selected Project Managers will work under the direction and supervision of the Director of Planning, Design & Construction, for the Planning Administration department at the UCIMC. Services shall include but not limited to management of design professionals, contractors and vendors, budget management, quality control, and insuring that projects are delivered on schedule and on budget.

**Obtaining the RFQ:** Questionnaire will be available on 7/18/23 and will be issued electronically. RFQ's can be requested by contacting Kim Kerwin at khau@hs.uci.edu.

**Submittal Deadline:** Bids will be received only at: UC Irvine Medical Center, Planning Administration, 101 The City Drive,

Bldg. 27, Rm. 136, Orange, CA 92868. Bid Deadline: Sealed bids must be received on or before 2pm (PST), 8/9/23.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Estimated Contract Value: Greater than (>) \$250,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, Irvine Medical Center July 17, 2023



# **EVENTS**

# **CITY OF LODI**

# DBE CONSULTATION MEETING - JOIN US!

The City of Lodi Transit Division is in the process of calculating its 3-Year Goal for Disadvantaged Business Enterprises to participate in projects funded by the Federal Transit Administration (FTA). The federal fiscal years covered are 2023/24, 2024/25, and 2025/26.

The City will host a hybrid virtual/in-person meeting on Thursday, July 27th at 2:00PM to discuss the goal setting methodology and receive input from stakeholders in our region.

To attend virtually, please RSVP to the email address or phone number below. The meeting will also be held in-person, at the Lodi City Hall Public Works department (221 W. Pine Street, Lodi, CA 95240).

CONTACT
Frank Huang, DBE Liaison Officer

fhuang@lodi.gov

(209)269-4961

# Apply for a small business grant after you complete a training

# Continued from page 2

- Family income: We will also ask you about the income for all adults in your family. Use your 2022 tax return if you have filed, or estimate your total income for the last 12 months
- If you have a storefront, your lease agreement(s)
- If you have a mobile vending unit, your mobile vending license
- If you are a street vendor, your street vending permit
- Certificate of completion after you complete a pre-qualified training
- A copy of your completed business plan

# 5. Apply

The application will take 30 minutes. Please read the requirements above before you apply. We will award businesses until funds run out. Businesses with incomplete applications will be disqualified.

# You can apply here

https://sf.gov/business-training-grant-application/form

# 6. What to expect after you apply

- You will receive a confirmation email after you submit your application. We will notify you within 30 days if your application was approved or disqualified.
- We will send you payment forms if your application is approved. You can expect to receive payment within 30 days of submitting the payment forms.

SOURCE: https://sf.gov/apply-small-business-grant-after-you-complete-training

# Signing of history infrastructure package

# Continued from page 1

Hernandez and Wunderman led multiplatform advocacy efforts to trumpet the broad business community's support of Newsom's infrastructure package ahead of last week's final votes in the California State Legislature and Monday's signing ceremony in Sacramento. NCC rallied its statewide network of partners to testify at every informational in June hearing concerning the proposal; mobilized nearly 90 statewide business groups to sign a support letter delivered to all 120 state legislators; and secured a series of media placements as part of its public awareness campaign amplifying the urgent need for water, transportation, energy and other infrastructure upgrades.

SOURCE: www.newcaliforniacoalition.org



# FICTITIOUS BUSINESS NAME STATEMENTS

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400864

Fictitious Business Name(s): County Roofing Address
199 San Aleso Avenue
San Francisco, CA 94127
Full Name of Registrant #1 Chun Kun Seo Address of Registrant #1 199 San Aleso Avenue San Francisco, CA 94127

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-06-2023

Signed: Chun Kun Seo

This statement was filed with the County Clerk of San Francisco County on **07-12-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 07-12-2023

07/13/23 + 07/20/23 + 07/27/23 + 08/03/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400588

Fictitious Business Name(s): Far East Realty 1100 Vicente Street San Francisco, CA 94116 Full Name of Registrant #1 Ramon Lei Address of Registrant #1 2908 Ulloa Street San Francisco, CA 94116

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 01-01-1983

Signed: Ramon Lei

This statement was filed with the County Clerk of San Francisco County on **06-08-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Lily Duong Deputy County Clerk 06-08-2023

06/29/23 + 07/06/23 + 07/13/23 + 07/20/23

# FICTITIOUS BUSINESS NAME STATEMENT

File No. 2023-0400587

Fictitious Business Name(s):
FEMC Inc. DBA Far East Mortgage Co. 1100 Vicente Street, San Francisco, CA 94116 Full Name of Registrant #1
FEMC Inc (CA)
Address of Registrant #1
1100 Vicente Street, San Francisco, CA 94116

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 03-29-1990

Signed: Ramon Lei

This statement was filed with the County Clerk of San Francisco County on 06-08-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Lily Duong Deputy County Clerk 06-08-2023

06/29/23 + 07/06/23 + 07/13/23 + 07/20/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400871

Fictitious Business Name(s): Laura L'Aura Address 3891 Clay Street San Francisco, CA 94118 Full Name of Registrant #1 Laura K. Forst Address of Registrant #1 3891 Clay Street San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-03-2023

Signed: Laura K. Forst

This statement was filed with the County Clerk of San Francisco County on 07-13-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Mariedyne Nadonza Deputy County Clerk 07-13-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400775

Fictitious Business Name(s): MD ProPainting - Remodeling 3055 Clay Street San Francisco, CA 94115 Full Name of Registrant #1 Marco A. Diaz Masias Address of Registrant #1 3055 Clay Street San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Marco A. Diaz Masias

This statement was filed with the County Clerk of San Francisco County on **07-03-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Mariedyne Nadonza Deputy County Clerk 07-03-2023

07/06/23 + 07/13/23 + 07/20/23 + 07/27/23

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): One Step Beyond
Address Address
1803 Folsom Street Apt 5
San Francisco, CA 94103
Full Name of Registrant #1
KatSnaps Inc. Florida
Address of Registrant #1
1065 SW 8th Street PMB 5035 Miami, FL 33130

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Katherine Zhou

This statement was filed with the County Clerk of San Francisco County on 06-28-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Lily Duong Deputy County Clerk 06-28-2023

06/29/23 + 07/06/23 + 07/13/23 + 07/20/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400712

Fictitious Business Name(s): Sheet Music Bakery 1509 Taraval Street, Suite A San Francisco, CA 94116 Full Name of Registrant #1 Kathleen Zipper
Address of Registrant #1
1509 Taraval Street, Suite A
San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Kathleen Zipper

This statement was filed with the County Clerk of San Francisco County on **06-22-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo Deputy County Clerk 06-22-2023

06/29/23 + 07/06/23 + 07/13/23 + 07/20/23

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400629

Fictitious Business Name(s): 1) Waves Ceramics 2) Neon Waves Wild Waves
 Cute Girl Smoke Shop Address
1450 La Playa Street
San Francisco, CA 94122
Full Name of Registrant #1
Good Waves LLC (CA)
Address of Registrant #1
1450 La Playa Street
San Francisco, CA 94122

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 04-20-2023

Signed: Meaghan Boyle

This statement was filed with the County Clerk of San Francisco County on **06-14-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon Deputy County Clerk 06-14-2023

06/29/23 + 07/06/23 + 07/13/23 + 07/20/23

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400799

Fictitious Business Name(s):
Solyd Architecture Management and Design 320 Alabama Street #8, San Francisco, CA 94110 Full Name of Registrant #1 Lydia So Address of Registrant #1 320 Alabama Street #8, San Francisco, CA 94110

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 01-01-2019

Signed: Lydia So

This statement was filed with the County Clerk of San Francisco County on 07-06-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Melvin Galvez Deputy County Clerk 07-06-2023 Filed:

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400881

Fictitious Business Name(s): 1.) Reel Estate Media

1.) Reel Estate Media
2.) Datasphere Solutions
3.) 7X Productions
Address
4 Seymour Street
San Francisco, CA 94115
Full Name of Registrant #1
7X7G LLC (CA)
Address of Registrant #1
4 Seymour Street
San Francisco, CA 94115

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Jack Harper

This statement was filed with the County Clerk of San Francisco County on **07-14-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon Deputy County Clerk 07-14-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400865

Fictitious Business Name(s): **MCJ Cleaning Services** MCJ Cleaning Services
Address
187 Lobos Street
San Francisco, CA 94112
Full Name of Registrant #1
Carlos H. Calderon Montecinos
Address of Registrant #1
187 Lobos Street
San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-12-2023

Signed: Carlos Calderon

This statement was filed with the County Clerk of San Francisco County on 07-12-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez Deputy County Clerk 07-12-2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400814

Fictitious Business Name(s):

Magick Fern Address 518 Taraval Street, San Francisco, CA 94116 Jessica Yurash
Address of Registrant #1
518 Taraval Street, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-02-2023

Signed: Jessica Yurash

This statement was filed with the County Clerk of San Francisco County on 07-07-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Lily Duong Deputy County Clerk 07-07-2023 Filed:

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

JULY 20, 2023 - JULY 26, 2023 SMALL BUSINESS EXCHANGE 11



CHANGE OF NAME **ADVERTISEMENT** 

#### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR **CHANGE OF NAME** CASE NO. CNC 23-558092

PETITIONER OR ATTORNEY Alfy Chi Tat Wong 2315 40th Avenu San Francisco, CA 94116

TO ALL INTERESTED PERSONS: Alfy Chi Tat Wong
for a decree changing names as follows:

> Alfy Chi Tat Wong aka Chi Tat Alfy Wong Chi Tat Alfy Wong

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: August 29, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in

SUPERIOR COURT OF CALIFORNIA. COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

AUSTIN LAM. Clerk of the Court DATED - July 14, 2023

07/20/23 + 07/27/23 + 08/03/23 + 08/10/23

# CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-558060

PETITIONER OR ATTORNEY Piyathep Woradhanitdhana 1177 Market Street, Apt #1430 San Francisco, CA 94103

TO ALL INTERESTED PERSONS: Piyathep Woradhanitdhana for a decree changing names as follows:

# Piyathep Woradhanitdhana Craig Dante Wora

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: August 10, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA. COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

DAEJA ROGEN, Clerk of the Court **DATED - June 29, 2023** 

07/06/23 + 07/13/23 + 07/20/23 + 07/27/23



# **WORKFORCE DEVELOPMENT**

# **Treasury Department Convening on Leveraging State and Local Fiscal Recovery Funds to Support the Workforce**

[Article originally appeared in www.gov.ca.gov

As Prepared for Delivery

Thank you all for joining us here today for a conversation about the opportunity that the State and Local Fiscal Recovery Funds represents for local governments to increase and improve their investments in supporting and expanding their local workforces.

This effort is a key part of the Biden-Harris Administration's Investing in America Agenda, which is designed to create new, goodpaying jobs, including union jobs and jobs, and reach every corner of the United States, including those that have too often been left

As part of this effort, SLFRF is a key tool that can help state and local governments train the people that they will need in their community in order to take advantage of the jobs that are being created in climate, infrastructure, and technology by the Bipartisan Infrastructure Law, the CHIPS and Science Act, and the Inflation Reduction Act.

Governments do not need to wait to make these investments in preparing their local workers for the jobs of the future—they have these SLFRF funds in hand now and can be spending them to set their regions up for longterm prosperity.

But in many places, they need additional expertise, know-how, and support to expeditiously make these workforce investments that will transform lives in their communities.

We've already seen communities budget nearly \$12 billion in SLFRF funds to create jobs and opportunities for workers in nearly all 50

Many of the projects included in this \$12 billion have a strong focus on ensuring that all workers benefit from economic growth, especially those who have been left behind by prior recoveries and have barriers to employment.

These include steps like expanding registered apprenticeship and pre-apprenticeship programs in target sectors and occupations-from construction and electrification to nursing and teaching; partnerships between employers, community colleges and unions; and new career pathways for people, whether or not they go to college.

It also means providing supportive services, including childcare and home care, transportation assistance, and counseling that can help people start these pathways to good-paying jobs and enter (or re-enter) the workforce.

Treasury is doing what we can to lift up promising examples and best practices from governments engaged in this important work through our quarterly data releases and blog posts, and participation in conferences and webinars throughout the year. But Treasury and the Administration cannot do this work Philanthropic, business, and other community leaders around this table can be key in helping to deliver the technical assistance and provide the support these governments need to use tried and true models as they make investments in their workforces.

Additional investments from the private, public, and philanthropic sectors will serve as a force multiplier for federal investments, building out and expanding on the work already being done in communities across the country.

That is why we need to work with private businesses to communicate to governments about what kind of workforce support will give them the workforce they need to meet the demand for jobs created by the Administration's historic investments

This work is especially timely because we are coming up on the last opportunity for governments to obligate these funds, which must be completed by December 31, 2024.

It is especially time sensitive as we head into what we know will be many recipients' final budgeting season before that deadline.

We know that the Bipartisan Infrastructure Law, the CHIPS and Science Act, and the Inflation Reduction Act offer the potential to support good-paying jobs all across the country-but that requires preparing workers for those jobs.

I know that many of you are already engaged with Treasury on this important work, and I hope that this meeting today serves as a kickoff for additional collaboration as we head into a critical period for helping governments make good and effective plans for their remaining SLFRF investments.

Thank you for being here today and for your collaboration to support governments, to help them use best practices, and to help our country have a full and robust economic future.

I'd like to hand off to Gene Sperling, the White House American Rescue Plan Coordinator and Senior Advisor to the President to give more context about how today's conversation fits into the broader Administration Investing in America agenda.

SOURCE: https://home.treasury.gov/news/ press-releases/jy1624



# EDWARDS UNLIMITED LLC

CARE@THEJANICEEDWARDS.COM 866.433.8658 WWW.THEJANICEEDWARDS.COM

# **COMPANY PROFILE**

Edwards Unlimited is an award-winning media production and leadership development business enterprise. Our company is dedicated to helping corporations, entrepreneurs and nonprofit organizations celebrate their successes and share their vision with the world through high quality video production, media/ presentation training and strategic communications. President  $\operatorname{\mathscr{E}}$  CEO Janice Edwards is an award-winning talk show host, Emmy-nominated producer, coauthor of the international best-seller Step Into Your Brilliance, an in-demand MC, and an acclaimed contributor to community empowerment through her media work.

# **SERVICES WE PROVIDE**

- Media Coaching and Training Leadership Development Strategic Communications Signature Talk & Keynote Speaking Training Media Production Writing Legacy Interviews Marketing Social Media Management

# **LEGACY INTERVIEWS**

- Edwards Unlimited Legacy Interviews are 108op or4K video and/or audio recording with transcripts capturing family treasures as living historical documents.
- These interviews provide ideal content for books, documentaries, TedX talks or for sharing with generations to gain a better understanding of their lineage. They can be created anywhere in the world with strong internet connection, Ianice Edwards has conducted more than 12,000 interviews throughout her stellar career.
- These legacy interviews have created joy and happiness among family members and friends. They become a living record for loved ones in the



# **SUCCESS STORIES**

# Elfie Weiss, Hotcakes Bakes

[ Article originally appeared in https://cameonetwork.org ]

Born in Paris, France, to a family of cabaret artists, Elfie Weiss witnessed firsthand the beginning of the crazy and iconoclastic spirit of cabaret. Her father, Paco, aka Henri Astier was one of the founders along with Jean-Marie Riviere and Marc Doelnitz of the Alcazar. The famous cabaret in the heart of St. Germain des Pres where Elfie spent her youth was one of the central revolutionary and mythical places of Parisian nightlife.

Elfie started working in entertainment at the age of seven. She had a very substantial career as an actress and singer in Paris by the time she was eighteen. Elfie then moved to Los Angeles to continue her career. But she slowly realized that entertainment was not the only passion that she shared with her parents. Baking was always at center stage.

Elfie's father used to work as a pastry chef when he was a young man in order to pay for his dancing lessons at the Paris Opera. Elfie's father shared with her his love for preparing the essential bread and "sweets of life." Elfie trained primarily with her father as well as in Paris' renowned bakery Gerard Mulot and Laduree.

## From dancing to baking

In 2005 after having baked privately for many clients, Elfie decided that it was time to revive her family roots. She opened a bakery with a little entertainment flair — Hotcakes Bakes!

Hotcakes Bakes, an upscale, woman-founded and owned small business, is a full-service bakery established in 2006. Baked goods include macaroons, cookies, cupcakes, and custom-made cakes. In 2020, the business completed renovations and expanded its offerings to include coffee/espresso, sandwiches, lunches, and gelato. They prepare all bakery items from scratch on-site, from French pastries & viennoiserie to award-winning cupcakes and cakes.

Hotcakes Bakes has appeared on various TV shows, including winning Cupcake Wars (Food Network), The Tori Spelling Show (Oxygen Network), Battle of the Wedding Planner (TLC Network). They received the best Wedding Cake award by In Style Magazine in 2009 and catered the Emmy Awards and the Grammy Awards.

### **Expanding and diversifying**

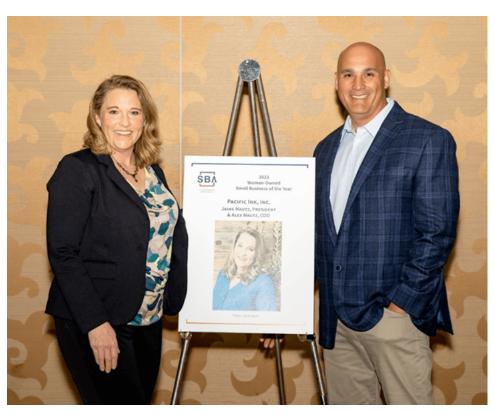
In 2022, the business received its liquor license. Elfie sought working capital from the Small Business Development Corporation of Orange County to open a sister venture along with her son Dylan: Evil Twin. The new bar opened in 2023 and shares retail space with Hotcakes Bakes. Under Dylan's reins, Evil Twin provides an international selection of high-quality, hand-picked wines. Guests can explore curated natural wines and craft beers paired with locally sourced, seasonal bites while enjoying biweekly comedy nights and more

SOURCE: https://cameonetwork.org/success-story/elfie-weiss-hotcakes-bakes/



Elfie Weiss

# **Pacific Ink**



# [ Article originally appeared in https://calosba.ca.gov/ ]

Pictured here left to right, Jaime Mautz, President and Alex Mautz, Chief Operating Officer and co-founders of Pacific Ink, Inc. launched their small business in 2000. Fast forward twenty-three years to now – they are the winners of the 2023 U.S. Small Business Administration (SBA) San Diego District Women-Owned Small Business of the Year award. They were honored and celebrated at the 2023 SBA San Diego District Awards event on May 9, 2023.

How did they get here? With a lot of hard work, dedicated support from the North San Diego Small Business Development Center (SBDC), and a key access to capital connection that spurred the growth of their business.

In 2001, shortly after starting their new small business, Pacific Ink needed help with accounting, so Jaime reached out to the San Diego & Imperial Valley SBDC Network and was connected with the North San Diego SBDC. She went to one of their work-

shops, which led them to 1-on-1 consulting. Through these consulting and training services, this support helped them connect with U.S. Bank representatives to access loans and capital to grow their business.

Pacific Ink initially launched with the intention to sell ink and toner. With guidance from the SBDC, the business grew to sell all office supplies, then expanded to selling facility maintenance supplies – think a cross between Home Depot and Office Depot.

Once Pacific Ink secured General Services Administration (GSA) contracts in 2004 with the federal government, they were off to the races. Their business has evolved into approximately 95% government and multimillion dollar federal and military contracts. Their business model drop ships through all of their suppliers and is growth focused.

Valley Center for the Blind provides customer service for the Pacific Ink call center to respond to customer inquiries.

Visit the link for the full story:

https://calosba.ca.gov/pacific-ink-inc/